

TIMELINE 2020

CLASS SCHEDULE WEDNESDAY – SEPTEMBER 25, 2019

10:00 – 5:00		VENDOR TABLE TOP DISPLAYS
10:00 – 1:00		REGISTRATION
1:00 – 1:05		INTRODUCTION
1:05 – 2:00	W-1	THE LEGISLATIVE REPORT – A RECAP OF ALL THE NEW PURCHASING LAWS <ul style="list-style-type: none">• <i>Pam Perkins</i>• <i>Narita Holmes</i>• <i>Carol Cooper</i>• <i>Patrick Baker</i>• <i>Jesus Amezcua</i>
2:00 – 3:00	W-2a	A BRIEFING OF NEW FEDERAL LAWS AND REVIEW OF CFR-200 <ul style="list-style-type: none">• <i>Jesus Amezcua</i>• <i>Celina Miller</i>
3:00 – 3:15	W-2b	VENDOR PRESENTATIONS
3:15 – 4:00	W-3	THE TEN KEY ELEMENTS OF PURCHASING <ul style="list-style-type: none">• <i>Carol Cooper</i>• <i>Narita Holmes</i>
4:00 – 5:00	W-4	LATEST TEA INVESTIGATIONS OF PURCHASING DEPARTMENTS <ul style="list-style-type: none">• <i>Patrick Baker</i>
5:00 – 8:00		Participants/Speakers/Sponsors Networking Session- WELCOME TO THE ISM BEACHSIDE SESSION

TIMELINE 2020

Class Schedule Thursday—September 26, 2019

TIME	CLASSROOM A		CLASSROOM B		CLASSROOM C	
8:00 - 9:00	T-5A	Roundtable – College Purchasing Session ❖ Panel of Speakers	T-5B	Purchasing Discussion –School District Basic Purchasing ❖ Panel of Speakers	T-5C	Food & Nutrition Procurement Ethics, What Would You Do? ❖ Gilbert Regena
9:00 - 10:00	T-6A	Don't Mess with the Feds-A Fraud & Risk Primer ❖ Jesus Amezcua	T-6B	The Best Procedures to be Compliant ❖ Carol Cooper ❖ Narita Holmes	T-6C	The Art of Forecasting ❖ Kristina Carrizales
10:00 - 11:00	T-7A	Clauses for Concern in Your Vendor Contracts /JOC ❖ Richard Powell	T-7B	Negotiations: The Art of Compromise ❖ Mark Rogers	T-7C	TDA Procurement and Contracting Standards ❖ Jesus Amezcua
11:00 - 12:00	T-8A	Ethics for the Procurement Officer ❖ Jesus Amezcua	T-8B	The Fraud Transaction and How to Spot It ❖ Narita Holmes ❖ Carol Cooper	T-8C	Let Student Taste Testing Drive Your Procurement ❖ Lally Carbajal
12:00 - 1:00	LUNCHEON-JR INC./HON					
1:00 - 2:00	T-9A	Warehouse Management, Balancing Storage & Distribution ❖ Mark Rogers	T-9B	Facilitate Your Purchasing Duties-Try Electronic Software ❖ Darren Henderson	T-9C	The Buy American Provision, To Buy or Not To Buy? ❖ Kristina Carrizales
2:00 - 3:00	T-10A	DIR Contracts—Know the Products and Services & Term and Conditions ❖ Aiko Neill	T-10B	Can you Bid out Professional Services and Skill Services? Know the Difference ❖ Mark Rogers	T-10C	Procuring Local Foods for Food & Nutrition Programs ❖ Laura Villarreal ❖ Araceli Soto
3:00 - 4:00	T-11A	Writing Specifications to Protect You and Be Vendor Friendly ❖ Mark Rogers	T-11B	Know Your Purchasing Cooperative ❖ Phillip Vasquez	T-11C	Administrative & Financial Review Process for Food & Nutrition Program ❖ Iris Perez
4:00 - 5:00	T-12A	"Where I Stand" A Study of Personal Transformation ❖ Meliton Moya	T-12B	Recap of the Purchasing Methods for Construction ❖ Narita Holmes		
5:00 - 8:00	PARTICIPANTS/SPEAKERS/SPONSORS NETWORKING SESSION- WELCOME TO THE ISM-RGV BEACHSIDE SESSION					

TIMELINE 2020

CLASS SCHEDULE FRIDAY—SEPTEMBER 27, 2019

8:00 – 9:00	F-13a	JOB ORDER CONTRACTING VS. OPERATIONAL PERSPECTIVE <ul style="list-style-type: none">• <i>Narita Holmes</i>• <i>Carol Cooper</i>
9:00 – 10:00	F-13b	INSURANCE INDEMNIFICATIONS, BONDS <ul style="list-style-type: none">• <i>Carol Cooper</i>
10:00 – 11:00	F-14a	PUBLIC INFORMATION ACT: AN OVERVIEW <ul style="list-style-type: none">• <i>Jahanna Ward</i>
11:00 – 11:30	F-14b	HEADLINE NEWS ARTICLES <ul style="list-style-type: none">• <i>Panel of Speakers</i>
11:30 – 12:00	F-15	QUESTIONS & ANSWERS SESSION <ul style="list-style-type: none">• <i>Richard Powell</i>• <i>Lori A. Ramos</i>• <i>Carol Cooper</i>• <i>Mark Rogers</i>• <i>Jesus Amezcua</i>• <i>Narita Holmes</i>• <i>Patrick Baker</i>
12:00 – 3:00		REGION ONE ESC PURCHASING ADVISORY COUNCIL MEETING & LUNCHEON – LIONFISH MEETING ROOM
12:00 – 1:00		LUNCH
1:00 – 3:00		GROUP SESSIONS (OPTIONAL)