

SUMMER SESSION 2019

CLASS SCHEDULE

WEDNESDAY—JUNE 26TH, 2019

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10:00 – 5:00		VENDOR TABLE TOP DISPLAYS
10:00 – 1:00		REGISTRATION
1:00 – 1:05		INTRODUCTION
1:05 – 2:00	W-1	THE LEGISLATIVE REPORT – A RECAP OF ALL THE NEW PURCHASING LAWS <ul style="list-style-type: none">• <i>Narita Holmes</i>• <i>Cyd Grimes</i>• <i>Carol Cooper</i>• <i>Jesus Amezcua</i>
2:00 – 3:00	W-2a	A BRIEFING OF NEW FEDERAL LAWS AND REVIEW OF CFR-200 <ul style="list-style-type: none">• <i>Jesus Amezcua</i>• <i>Celina Miller</i>
3:00 – 3:15	W-2b	VENDOR PRESENTATIONS
3:15 – 4:00	W-3	THE TEN KEY ELEMENTS OF PURCHASING <ul style="list-style-type: none">• <i>Carol Cooper</i>• <i>Narita Holmes</i>
4:00 – 5:00	W-4	BID RIGGING, PRICE FIXING, COLLUSION <ul style="list-style-type: none">• <i>Bret Fulkerson</i>
5:00 – 8:00		Participants/Speakers/Sponsors Networking Session- WELCOME TO THE ISM BEACHSIDE SESSION

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Class Schedule Thursday—June 27th, 2019

TIME	CLASSROOM A		CLASSROOM B	
8:00 - 9:00	T-5A	Roundtable - County Purchasing Session ❖ Cyd Grimes ❖ Panel of Speakers	T-5B	Roundtable - City Purchasing 101 ❖ Diane Palmer-Boeck ❖ Carol Cooper
9:00 - 10:00	T-6A	Don't Mess with the Feds -A Fraud & Risk Primer ❖ Jesus Amezcua	T-6B	The Best Procedures to be Compliant ❖ Carol Cooper ❖ Narita Holmes
10:00 - 11:00	T-7A	The Bid/RFP Broiler Plate The Best Key Phrases ❖ Phillip Vasquez	T-7B	Negotiations: The Art of Compromise ❖ Mark Rogers
11:00 - 12:00	T-8A	Ethics for the Procurement Officer ❖ Jesus Amezcua	T-8B	The Fraud Transaction and How to Spot It ❖ Narita Holmes ❖ Carol Cooper
12:00 - 1:00	LUNCH			
1:00 - 2:00	T-9A	Warehouse Management, Balancing Storage & Distribution ❖ Mark Rogers	T-9B	Facilitate Your Purchasing Duties- Try Electronic Software ❖ Darren Henderson
2:00 - 3:00	T-10A	DIR Contracts—Know the Products and Services & Term and Conditions ❖ Aiko Neill	T-10B	Can you Bid out Professional Services and Skill Services? Know the Difference ❖ Mark Rogers
3:00 - 4:00	T-11A	Writing Specifications to Protect You and Be Vendor Friendly ❖ Mark Rogers	T-11B	Know Your Purchasing Cooperative ❖ Phillip Vasquez
4:00 - 5:00	T-12A	“Where I Stand” A Study of Personal Transformation ❖ Meliton Moya	T-12B	Recap of the Purchasing Methods for Construction ❖ Narita Holmes
5:00 - 8:00	PARTICIPANTS/SPEAKERS/SPONSORS NETWORKING SESSION- WELCOME TO THE ISM BEACHSIDE SESSION			

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CLASS SCHEDULE FRIDAY—JUNE 28TH, 2019

8:00 – 9:00	F-13a	JOB ORDER CONTRACTING VS. OPERATIONAL PERSPECTIVE <ul style="list-style-type: none">• <i>Narita Holmes</i>• <i>Carol Cooper</i>
9:00 – 10:00	F-13b	INSURANCE INDEMNIFICATIONS, BONDS <ul style="list-style-type: none">• <i>Carol Cooper</i>
10:45 – 11:00	F-14a	DON'T INVITE PROBLEMS – AVOID CERTAIN PURCHASING PROCEDURES
11:00 – 11:30	F-14b	HEADLINE NEWS ARTICLES <ul style="list-style-type: none">• <i>Panel of Speakers</i>
11:30 – 12:00	F-15	QUESTIONS & ANSWERS SESSION <ul style="list-style-type: none">• <i>Carol Cooper</i>• <i>Mark Rogers</i>• <i>Narita Holmes</i>• <i>Diane Palmer-Boeck</i>• <i>Cyd Grimes</i>• <i>Phillip Vasquez</i>
12:00 – 1:00		LUNCH
1:00 – 3:00		GROUP SESSIONS (OPTIONAL)